

## Tips for Carnaby Estate Sale Shoppers

- 1. Do** attend the first day of the sale. We are known for our realistic pricing, and do not always discount on subsequent days so don't miss out! We made the decision when we started not to crank up the prices and then do fake "discount days"; we think more highly of our customers than that! You'll know you are looking at fair market pricing on every item from the beginning.
- 2. Do** get on the sign-up sheet if you want to be in the first wave in the door. We put this up when we arrive on the first day – usually at around 8:30, but often earlier. Sometimes people will be waiting there as early as 6 am to line up to get on the sheet. Once your name is on, you can go have coffee and return at 10 when we open – no need to stand around! We limit the number of customers in the house at one time to protect both the house and our client's belongings – thanks for understanding!
- 3. Don't** expect to haggle on the first day – see number 1 above. At the end of the sale, all bets are off, and we welcome offers! (If we have a fixed discount on the last day, we'll post it clearly.)
- 4. Do** have our staff start a "ticket" for you – we write down each item as you purchase, and then you bring it to the cashier for a MUCH faster check-out. If we ask to see your paid ticket when we leave, don't take it personally – it's our job to protect our client's belongings.
- 5. Do** take advantage of our holding area. We'll always set aside an area for your purchases near the check-out so you can shop with your hands free. A word on the holding area, though – when you put an item there, you have purchased it! It's a holding area, not an indecision area – someone else might have been looking at the same item, and we need to be fair. Also be aware that we cannot watch the area every second – although we do try our best.
- 6. Do** take advantage of our many payment options. We accept cash, checks for any amount with proper ID, credit or debit cards over \$30 (unless we have no cell phone service, which is extremely rare but does happen at some country sales). PLEASE bring smaller bills and coins – we know it's easier for you to throw us your hundreds, but we can't bring unlimited change in our box.
- 7. Do** understand we collect sales tax for the state. It's the law. Check out the sales tax info page on our website [here](#).
- 8. Don't** expect our salespeople to help you load your purchases. We are not allowed to do this because of workman's comp and liability issues. We have the name of a great mover if you need to hire someone for your larger purchases. Please ask about pick-up times. At most of our sales, you will need to remove items by the end of the sale.
- 9. Do** check out all items before you buy. Nothing is returnable and everything is being bought as is, where is. We're happy to have you plug in lamps and small appliances, and check out the major appliances yourself before buying.
- 10. Don't** feel uneasy wandering through the whole house – we'll have signs on doors and closets if you are not supposed to enter them. When we're liquidating an entire estate, we usually can't fit the merchandise in just one area of the home. **Watch** for stairs, stoops and sunken rooms in the house! You are entering all sales at your own risk, so watch your feet.
- 11. Do** ask about garages and outbuildings – many times there will be lots for sale outside the house as well.
- 12. Do** be polite and patient – we'll typically have a high volume of customers when we open, and our staff will write up tickets as quickly as they can. We're lucky that most of our customers are wonderful!

**And last, do** get on our email list so that you won't ever miss a Carnaby Estate Sale. Email us at [carnabyservices@yahoo.com](mailto:carnabyservices@yahoo.com) and we'll put you on. Like and follow us on our [Facebook page](#) for up to the minute news each week as well. See you at our next sale!